

CHALLENGE

Sourcing cost-effective and sustainable solutions for CIM



CIM is a community-focused real estate and infrastructure firm managing \$32.6B in assets composed of multi-tenant properties across the United States. The company was decentralized and had no visibility into their properties' financial, service, or sustainability performance.



SOLUTION

Customized and centralized solutions from one waste and recycling team

By centralizing all vendor contracts, we became the turnkey solution around financials, service, and sustainability as a whole. We work with properties individually to eliminate the time they spend worrying about trash, allowing them additional time to focus on tenant outreach and experience.

RESULTS

Long-term savings

We work with CIM Group to constantly review waste contracts for properties in order to procure the best and most cost-effective vendors and optimize service. The program currently yields **\$190K in annual savings**.

Implementation

As CIM acquires new residential communities, we review invoices prior to take over and procures special rates to hit the ground running with savings upon acquisition.