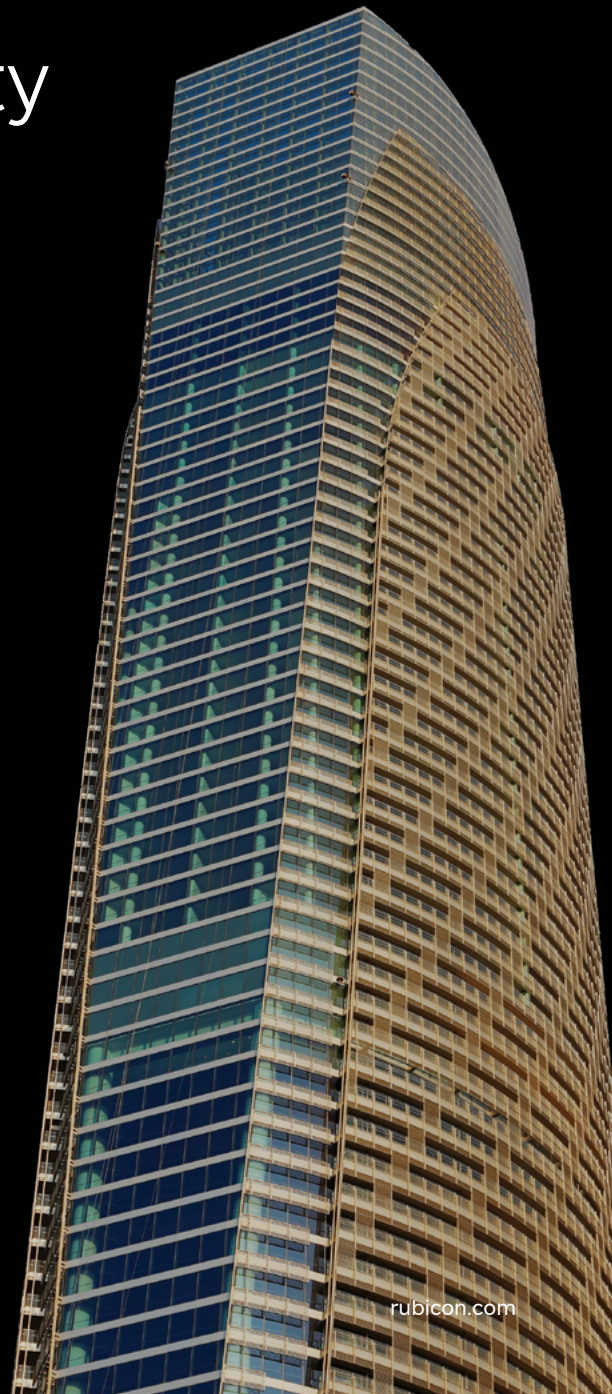




CHALLENGE

Sourcing cost-effective and sustainable solutions for a property management organization across multiple locations and regions

A firm managing over \$7.8 billion of real estate was decentralized and had no visibility into waste spend on services that its hundreds of properties were paying for monthly.





SOLUTION

Customized and centralized solutions from one waste and recycling team

By centralizing all vendor contracts to Rubicon, we became the firm’s procurement arm for waste and recycling. The firm was able to view data around financials, service, and sustainability as a whole. We worked with the properties individually to eliminate the time they are spending worrying about trash and focus on tenant outreach and experience.

RESULTS

Savings

Saved \$89,480 on waste in 2020, or 3% net save.

Implementation

As the firm acquires new residential communities, we review invoices prior to take over and procure special rates to hit the ground running with savings upon acquisition.

Performance

99.8% on-time pickup performance since launch.

Consolidation

One point of contact across 80 locations in nine states.