

CHALLENGE

Sourcing cost-effective and sustainable solutions for Trilogy Health Services across multiple facilities and regions

A health services provider with 120+ senior living facilities around the US was decentralized and had no visibility into waste spend on services that their hundreds of properties were paying for monthly.



SOLUTION

Customized and centralized solutions from one waste and recycling team

By centralizing all vendor contracts, we became Trilogy's procurement arm for waste and recycling. Trilogy is able to view data around financials, service, and sustainability as a whole. We work with each property individually to eliminate Trilogy's time spent worrying about trash, so they can focus on resident outreach and experience.

RESULTS

Optimization

Added recycling to every location and reduced trash by the amount of recycling yards added

Integration

Fully onboarded all facilities onto the RUBICONConnect™ portal to gain visibility across locations.

Consolidation

One point of contact across 126 locations in 4 states

Implementation

Managed new builds and set up trash and recycling at all new locations to achieve a new **15% diversion goal**

Performance

99.8% on-time pickup performance since launch